















دور نمای بازار های صادراتی

Masoud Jamali

Tanab Naghshe Jahan Sepahan (Iran)

Jtrade Help Technology (Canada)

Export Global Venture (Canada)

Ryan Global Trade (Kenya)



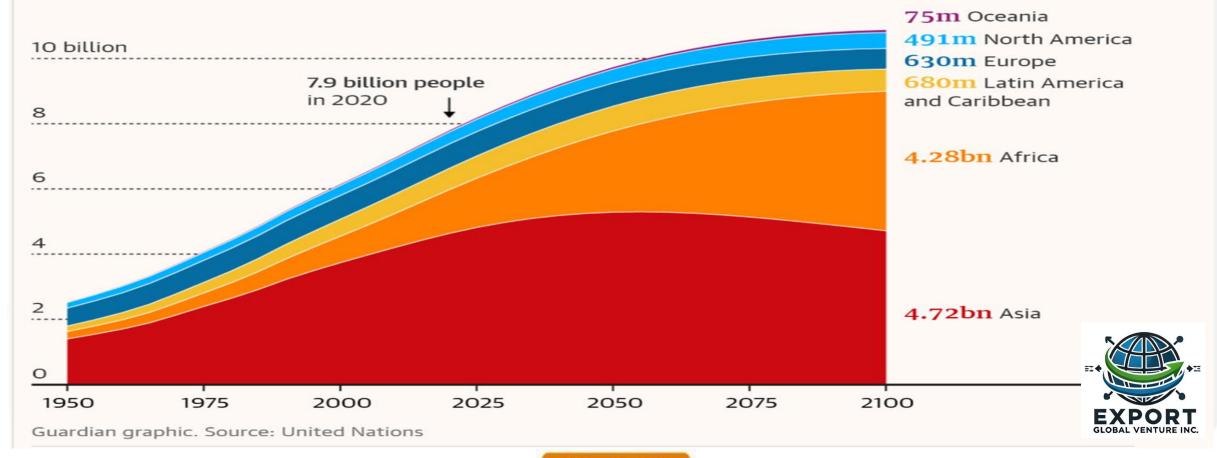
اقتصاد صنایع بلاستیک در ایران ۱۴۰۳







The world's population will rise to 10.9bn by 2100, with most of the growth driven by Africa







the product of sustained high fertility and improving mortality rates. The continent will then be home to at least 25% of the world's population, compared with less than 10% in 1950.

African mothers will have about 450 million children in the 2020s. This is projected to rise to more than 550 million in the 2040s, about 40% of all children born

worldwide in that decade



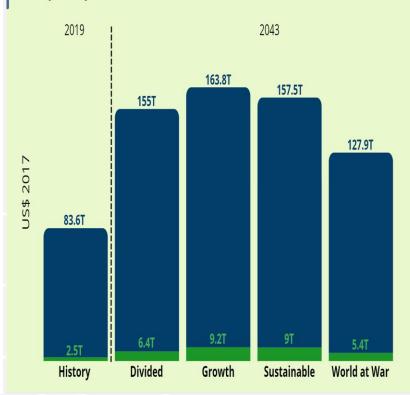




Trading places: largest exports by country Moroccan Tunisian shoe cotton manufacturing exports Petroleum and natural gas Senegalese Ethiopian coffee plantations cocoa Kenyan trading production Nigerian crude oil and petroleum Tanzanian Precious metals Textiles / apparel Soft drink concentrates Zambian Sources: Bank of America Merrill Lynch.

Diverse Market Access

GDP (MER) of Africa vs Rest of the World: 2019 and 2043



Strategic Location

Rio de Janeiro

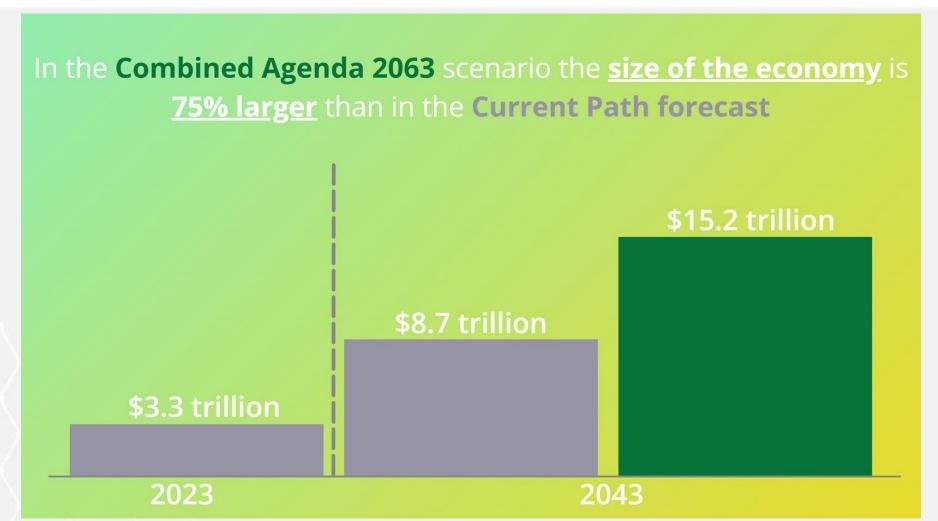
Momentage

Emerging Economies



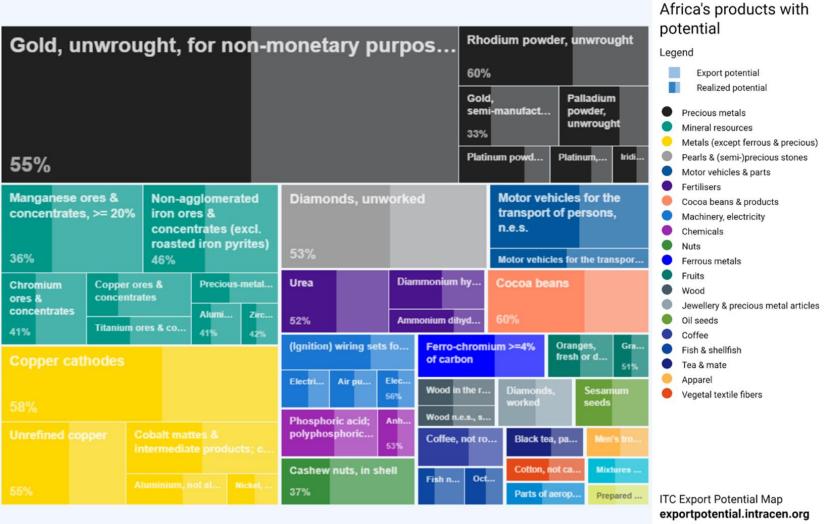
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Overview of Africa's Economic Growth

Rising GDP

Africa's economy is experiencing robust growth, with an increasing GDP, offering promising trade and investment prospects across sectors and industries.

Infrastructure Development

Infrastructure projects and development initiatives are paving the way for enhanced trade connectivity and investment prospects, driving economic progress.

Natural Resources

The continent's abundance of natural resources provides diverse investment opportunities in sectors such as mining, agriculture, and renewable energy.

African Continental Free Trade Area (AfCFTA)

Strengthening regional cooperation and integration can enhance economic opportunities







COMESA

600 Million People



0%, 10%, and 25% tariff

Burundi, Comoros, Congo, Dem Rep., Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Libya, Madagascar, Malawi, Mauritius, Rwanda, Seychelles, Sudan, Swaziland, Uganda, Zambia, and Zimbabwe



	Kenya Imports By Country					
China	India	United States	South Africa		South Korea	Egypt
		3.9%				
	10%	Uganda	Netherlands Tu	rkey Indones	ia Argentina	Pakistan
	Saudi Arabia	1.6%	1.3% 1.	3% 1 10	/ 1 10/	1 10/
18%	Saudi Alabia			Kuwait Singapor		
United Arab Emirates	5.0%	1.5%		0.66% 0.49%	6 0.48% 0.4	18% 0.45%
	Malaysia	Russia		Qatar Ivory Coast	Zambia Canada	Mauritius Israel
			0.95% - Belgium	Vietnam 0.34% Poland	0.33% 0.33% Ukraine	0.31% 0.28% Czech Republic Ireland
	4.9%	Germany	0.93%	0.279 Sri Lank 0.28%	a Congo	% 0.18% Iran
	Japan	1.470	0.87%	0.37% Finland	0.15% Bulgaria	
170/		United	Australia	Uithuania Sweden 0.35% 0.25%	6 Ethiopia	
17%	4.0%	1.4%	0.84%	Switzerland Bahrain 0.34% 0.23%	Tunisia	



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North America Opportunities







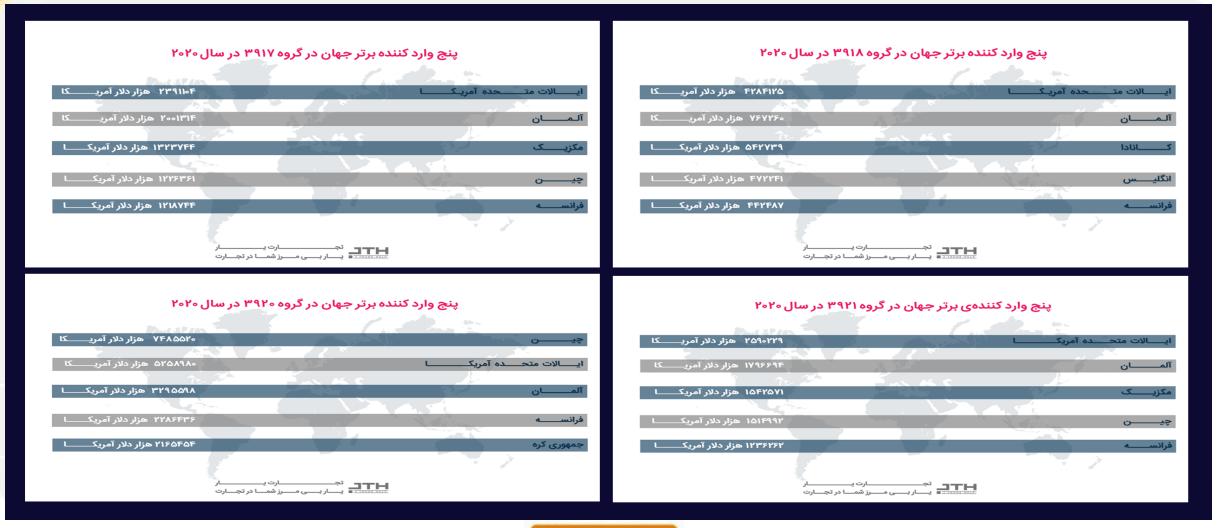


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trade at 4-digit	<u>Exporters</u>	Value imported in 2023 (USD thousand)	Trade balance 2023 (USD thousand)	Share in United States of America's imports (%)	Ranking of partner countries in world exports	Share of partner countries in world exports (%)	Concentration of all importing countries of partner countries	Average tariff (estimated) applied by United States of America (%)
	World	72,346,644	5,449,767	100		100		
+	<u>China</u>	20,155,172	-12,707,861	27.9	1	18.4	0.05	<u>5.1</u>
+	Canada	13,671,686	1,739,543	18.9	13	2.2	0.82	<u>0</u>
+	Mexico	7,909,764	13,288,313	10.9	17	1.6	0.65	<u>0</u>
+	Korea, Republic of	4,030,677	-2,509,926	5.6	4	4.9	0.11	0.4
+	<u>Germany</u>	3,706,251	-2,177,933	5.1	3	9.3	0.05	<u>5.1</u>
+	Taipei, Chinese	2,771,789	-1,830,969	3.8	10	2.4	0.12	<u>5.1</u>
+	<u>Viet Nam</u>	2,712,651	-2,053,277	3.7	23	1.1	0.14	<u>5.1</u>
+	<u>Japan</u>	2,464,274	-680,067	3.4	8	3.3	0.16	<u>5.1</u>
+	Thailand	1,150,089	-624,361	1.6	15	1.8	0.09	0.9
+	India	1,130,678	467,029	1.6	24	1	0.05	0.8
+	United Kingdom	1,056,054	324,355	1.5	18	1.6	0.06	<u>5.1</u>
+	France	987,080	-280,414	1.4	9	3.2	0.07	<u>5.1</u>
+	<u>Italy</u>	958,075	-326,395	1.3	7	3.4	0.06	<u>5.1</u>
+	Israel	760,645	-354,210	1.1	35	0.4	0.1	0
+	Netherlands	622,610	795,094	0.9	6	3.8	0.1	<u>5.1</u>
+	Belgium	527,697	2,593,545	0.7	5	4.5	0.09	<u>5.1</u>
+	<u>Malaysia</u>	508,587	535,578	0.7	20	1.3	0.1	<u>5.1</u>
+	<u>Türkiye</u>	449,086	274,547	0.6	19	1.4	0.03	<u>5.1</u>
+	<u>Oman</u>	439,354	-321,782	0.6	45	0.2	0.12	0
+	Sweden	419,992	-330,994	0.6	27	0.9	0.06	<u>5.1</u>
+	<u>Spain</u>	407,675	153,643	0.6	14	1.9	0.08	<u>5.1</u>
+	Cambodia	401,057	-395,427	0.6	71	0.05	0.72	<u>0.6</u>
+	<u>Austria</u>	397,830	-342,954	0.5	22	1.1	0.12	<u>5.1</u>
+	Singapore	387,378	922,996	0.5	16	1.8	0.15	<u>0</u>





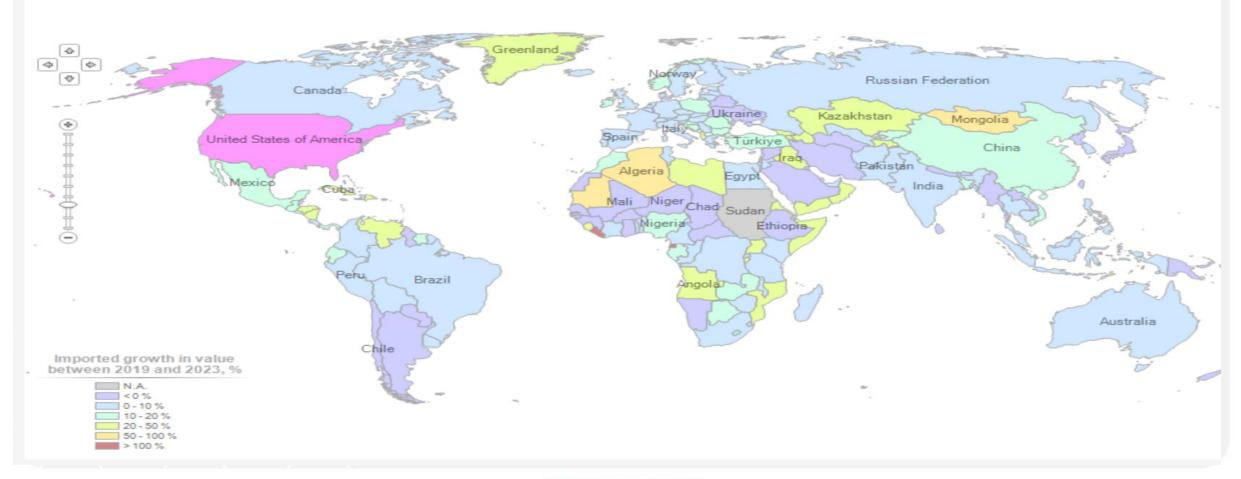






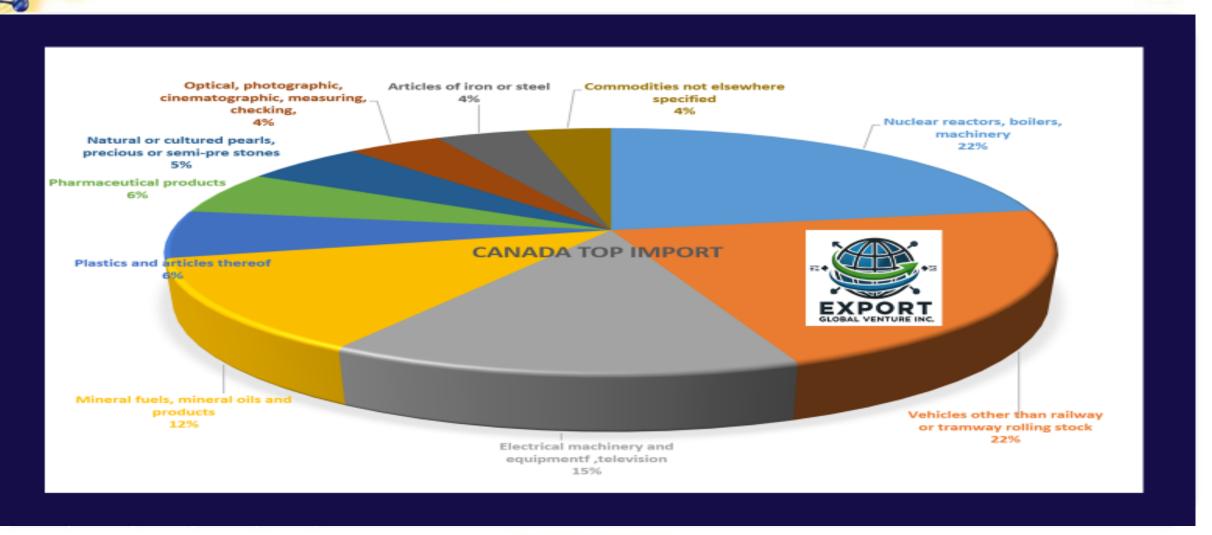
List of supplying markets for a product imported by United States of America in 2023

Product: 39 Plastics and articles thereof













	C	o	m	m	0	d	ity	,
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3920.10.00.21 — Plates,sht,film,etc,n supp/combi w other mat,PE,spec grav<0.94,thkns<=0.25mm,nes	~
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Reference period

2024

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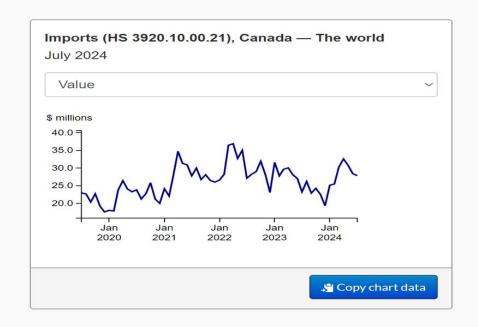
3920.10.00.21 — Plates,sht,film,etc,n supp/combi w other mat,PE,spec grav<0.94,thkns<=0.25mm,nes

Imports (HS 3920.10.00.21) by province The world — July 2024

Province	Imports (\$)
Canada	27,845,477
Ontario	19,246,135
Manitoba	3,090,381
British Columbia	3,070,331
Alberta	860,390
Quebec	850,686
Saskatchewan	711,880
New Brunswick	15,674

Top 10 trade partners (HS 3920.10.00.21) Canada — July 2024

Country	Imports (\$)		
The world	27,845,477		
United States	21,911,248		
China	1,849,196		
Italy	1,526,901		
Canada	552,978		
Korea, South	530,636		
Israel	416,280		
Sweden	233,409		
Netherlands	214,914		
Belgium	153,565		
Mexico	88,507		
Other countries	367,843		







3918.10 — Floor, wall and ce	eiling coverings, etc	, of polymers of vinyl	chloride		•
Reference period					
2024	~	July	~	Apply	

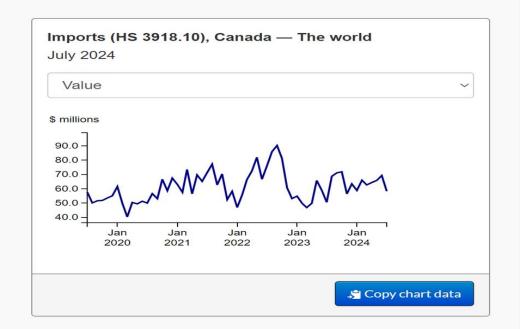
3918.10 — Floor, wall and ceiling coverings, etc, of polymers of vinyl chloride

Imports (HS 3918.10) by province The world — July 2024

Province	Imports (\$)		
Canada	58,239,416		
Ontario	26,759,338		
British Columbia	10,220,044		
Quebec	8,210,638		
Alberta	7,572,050		
Manitoba	3,133,517		
Nova Scotia	1,298,202		
Saskatchewan	769,679		
New Brunswick	275,948		

Top 10 trade partners (HS 3918.10) Canada — July 2024

Country	Imports (\$)		
The world	58,239,416		
China	35,851,087		
United States	8,559,474		
Korea, South	4,156,000		
Viet Nam	2,768,560		
France	1,608,106		
United Kingdom	1,453,035		
Sweden	874,966		
Mexico	538,007		
Türkiye	532,270		
Germany	430,526		
Other countries	1,467,385		







US

World

Imports

2024

trade trade Commodities Top trade partners Data extraction **Provinces** Commodity 3920.10.00.10 — Plates, sht, film, etc, polyethylene, n supp/combi with o mat, f mfr sanit towel, etc Reference period

Exports

HS10

Apply

3920.10.00.10 — Plates, sht, film, etc, polyethylene, n supp/combi with o mat, f mfr sanit towel, etc

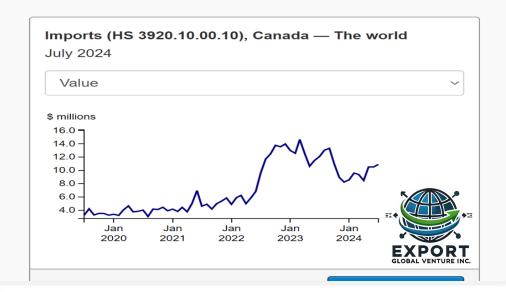
July

Imports (HS 3920.10.00.10) by province The world — July 2024

Province	Imports (\$)
Canada	10,873,396
Ontario	8,866,540
Quebec	1,544,248
Manitoba	304,786
British Columbia	122,595
New Brunswick	25,652
Alberta	9,391
Saskatchewan	184

Top 10 trade partners (HS 3920.10.00.10) Canada — July 2024

Country	Imports (\$)			
The world	10,873,396			
United States	9,072,813			
Germany	812,865			
China	505,229			
Lithuania	352,785			
France	95,008			
Korea, South	13,307			
United Kingdom	11,987			
Sweden	6 106			



HS6







Imports (HS 3920.10.00.21) by province and trade partner — July 2024

Province	Country	State	Value (\$)	Quantity	Average unit price	Unit of measure
New Brunswick	United States	Massachusetts	5,417	188	29	KGM
New Brunswick	Denmark	N/A	18	1	18	KGM
New Brunswick	United States	Indiana	345	6	58	KGM
New Brunswick	United States	North Carolina	1,788	22	81	KGM
New Brunswick	United States	Ohio	359	7	51	KGM
New Brunswick	United States	Pennsylvania	7,747	98	79	KGM
Quebec	United Kingdom	<u>N/A</u>	5,454	285	19	KGM
Quebec	Canada	N/A	17,880	1,697	11	KGM
Quebec	Israel	N/A	71,961	20,603	3	KGM
Quebec	China	N/A	367,694	57,307	6	KGM
Quebec	Korea, South	N/A	1,041	198	5	KGM
Quebec	Taiwan	N/A	8,071	1,483	5	KGM
Quebec	United States	Georgia	23,021	1,845	12	KGM
Quebec	United States	Illinois	23,912	333	72	KGM
Quebec	United States	Massachusetts	15,619	2,666	6	KGM
Quebec	United States	New York	53,516	4,626	12	KGM
Quebec	United States	North Carolina	26,281	1,652	16	KGM
Quebec	United States	Ohio	504	167	3	KGM
Quebec	United States	Pennsylvania	48,004	5,030	10	KGM
Quebec	United States	South Carolina	70,681	12,892	5	KGM
Quebec	United States	Texas	2,249	21	107	KGM
Quebec	United States	Washington	4,791	687	7	KGM
Quebec	United States	Wisconsin	14.620	2.804	5	KGM



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amazon

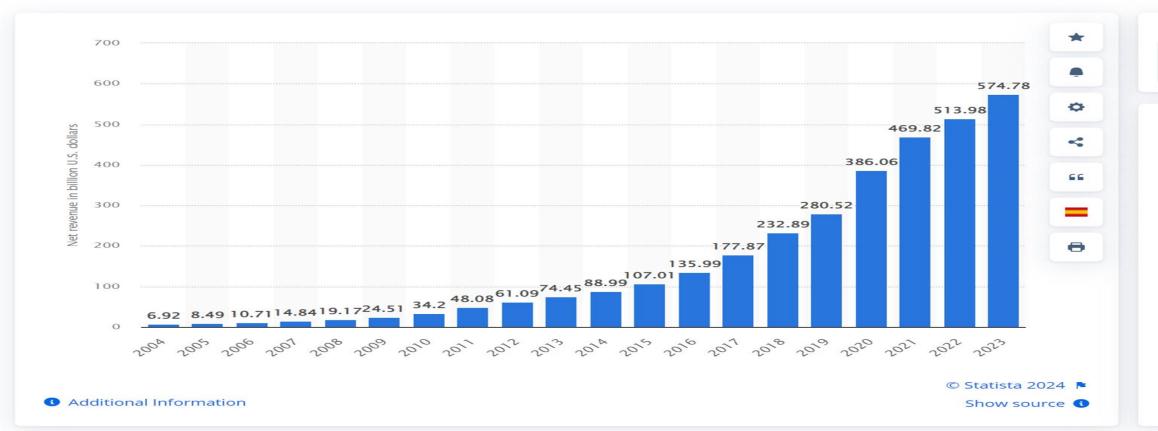




E-Commerce > B2C E-Commerce

Annual net sales revenue of Amazon from 2004 to 2023

(in billion U.S. dollars)

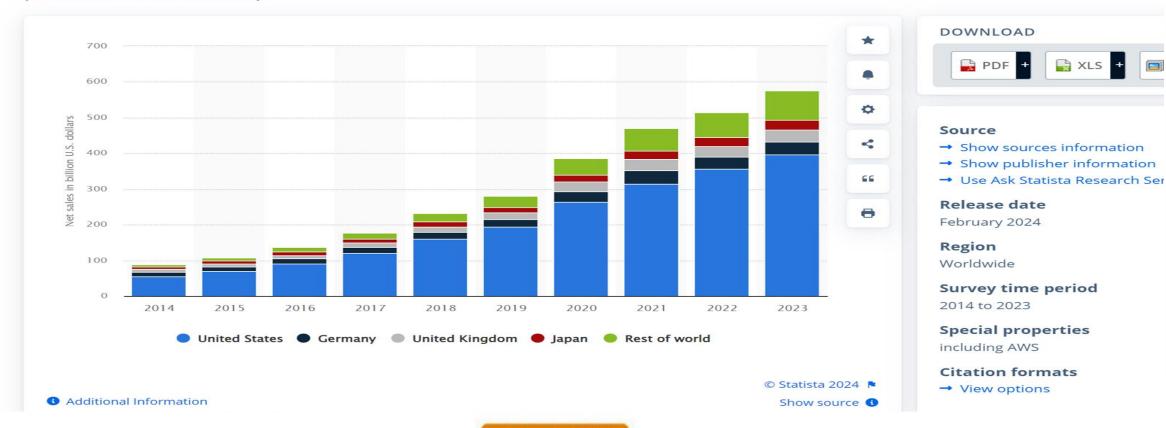




E-Commerce > Key Figures of E-Commerce

Annual net sales of Amazon in selected leading markets from 2014 to 2023

(in billion U.S. dollars)





Key Amazon Statistics You Should Know



Amazon totally dominates US ecommerce

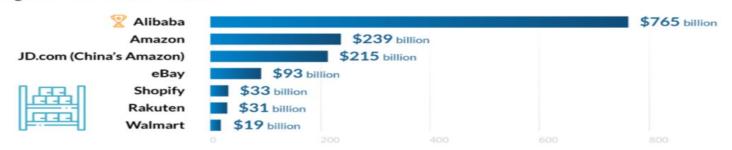
Source: Visual Capitalist



Alibaba still dwarfs Amazon in terms of global sales

Source: Motley Fool

Global gross merchandise volume:









Download ASINs

Page 1 Keyword Niche Summary for "disposable plates"

Page 1 Products: 50 Search Volume: 13,636 |~

30-Day Revenue

CA\$520,245.27

Average: CA\$10,404.91

30-Day Units Sold

15.745

Average: 314.9

Average BSR

12,859.1

Min: | Max: 751 44,813 Average Price

CA\$45.70

| Max: CA\$10.99 CA\$129.99 Average Rating

Analyze Products

Min: 4 | Max: 4.8

Top 10 products with

Revenue over CA\$4.000 9/10 Under 125 reviews 1/10

Organic Page 1 Revenue breakdown by Products Organic Product = Price = Rank Hefty ECOSAVE... #1 CA\$19.13 B09BX6K142 r□ Paper Plates,... #5 CA\$34.99 B081PDR48W [D "Hefty ECOSAVE... #2 3 CA\$24.88 B09BXKJRGV ſ□ 100% Compostable... #7 CA\$29.99 B07MQG9H6R [□ Paper Plates, 100%... #18 5 CA\$22.99 B07QY23ZV3 rD 600 Piece Gold... #32 CA\$129.99 DOZVACTOVII -C



Export



Size Tier Standard Size: 82%	
Oversize: 18%	
Fulfillment	
AMZ: 12%	
 FBA: 86% 	
 MFN: 2% 	

Top Keywords







Page 1 Keyword Niche Summary for "disposable plates"

Page 1 Products: 50 Search Volume: 37,864 |~

® B0C21215T8 €

30-Day Revenue

\$13,896,889.68

Average: \$277,937.79

30-Day Units Sold

597,391

Average: 11,947.82

Average BSR

15,481.46

Min: 35 | Max: 77,689

Average Price

\$39.32

Min: \$3.76 | Max: \$94.31

Average Rating

会会会会会 4.7

Analyze Products

Min: 4.4 | Max: 4.9

Top 10 products with

Revenue over \$4,000 9/10

Under 125 reviews

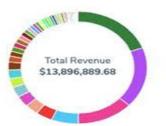
2/10

⊞ Download ASINs

Organi	c Page 1 Rev	venue breakdown by Products	<u> </u>				Expo
# 0	Product \$		Organic Rank	Price \$	Revenue \$	Share ‡	THE PROPERTY OF
1	•	Amazon Basics Everyday Paper B0C2D2P54Y [D	#1	\$22.98	\$2,681,766.00	19%	Total Revenue \$13,896,889.68
2	•	Dixie Large Paper Plates, 10 Inch, B09RSC2JT3	#3	\$24.19	\$2,416,048.82	17%	
3	• 📑	Dixie Ultra Compostable Paper B099BWGZBP	#5	\$34.19	\$1,827,045.22	13%	
4	•	Dixie Medium Paper Plates, 8.5 Inch B0748J34WZ	#2	\$7.61	\$871,025.38	6.3%	E 4
5	•	100% Compostable Paper Plates, B07MQG9H6R [D]	#7	\$29.63	\$540,421.57	3.9%	EXPORT
	- 10	Goodluck 600 Pieces Gold Disposab					GLOBAL VENTURE INC.

#30

\$94.31





Seller Country of Origin N/A: 54%	
USA: 20%	
China: 24%	
Sweden: 2%	
Size Tier	

Top Keywords



Large and Bulky: 16%



Fulfillment

- AMZ: 26%
- FBA: 70%
- MFN: 2%
- N/A: 296



3.2%

\$440,616.32





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406	Filte	ered K	(eywords Q							© Customize	Export Data
			Keyword Phrase 💠	ABA Total Click Share	ABA Total Conv. Share	Keyword \$	Cerebro	Search Volume	Search Solume Trend	Suggested PPC Bid 💠	Sponsored ASINs Co
	:	Û	paper plates [2] a	50.2% 🗠	43.2%	12,436	61,787	432,506 <u>L~</u>	3% ↑	\$1.36 (\$0.86 - \$1.72)	559
	:	Û	plates 🔼 a	18.5% 🗠	22.6%	1,466	5,652	56,523 🗠	0	\$0.85 (\$0.45 - \$1.19) 🗠	664
	:	Û	paper plates 10 inch [] a	52.9% 🗠	47.1%	1,456	51,131	51,131 🗠	13% ↑	\$1.40 (\$0.86 - \$1.93)	618
	:	Û	disposable plates [🗷 a	25.6% 🗠	28.6%	1,459	5,409	37,864 ₺	2% ↑	\$1.34 (\$0.86 - \$1.90)	603
	:	Û	plastic plates 🔼 a	14.6% 🗠	7.3%	922	5,358	32,148 🗠	-13% ↓	\$0.99 (\$0.71 - \$1.33) 🗠	629
	:	Û	wedding planner 🔀 a	47.1% 🗠	24.5%	617	2,205	22,050 🗠	1% ↑	\$0.82 (\$0.48 - \$0.92)	628
	:	Û	corelle plates [7] a	40.1% 🗠	33.2%	311	36,379	20,518 🗠	-16% ↓	\$0.42 (\$0.32 - \$0.59) ~	751
	:	Û	dinner plates 🔀 a	15.9% 🗠	14.2%	280	2,043	20,425 🗠	-7% ↓	\$0.65 (\$0.44 - \$0.83)	696
	:	Û	gold plastic silverware [🗷 a	40.1% 🗠	29.2%	638	21,849	19,926 🗠	1% ↑	\$1.26 (\$0.74 - \$1.71)	491
	:	Û	paper plates 12 inch 🔀 a	45.5% 🗠	43.9%	508	30,500	19,703 🗠	1% ↑	\$1.38 (\$0.96 - \$1.93) 🗠	625
	:		plastic plates for party [3	15.7% 🗠	10.8%	472	4,418	17,671 🗠	17% ↑	\$1.14 (\$0.80 - \$1.33) 🗠	553
V	Filte	er Res	sults er plates [2] a	17.8% 🗠	3.2%	68	8,347	16,694 🗠	-8% ↓	\$0.60 (\$0.38 - \$0.81)	695
	:	m	paper plates 8.5 [7] a	66.5% 1~	57.6%	604	27 976	16646 1~	15% ↑	\$1.23 (\$0.84 - \$1.72) I~	605





Tools & Home Improvement

Best Sellers

Power & Hand Tools

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Deals

TheFitLife Flexible Expandable Garden Hose - 25ft Kink Free Xhose with 8 Function Spray Nozzle, Multiple Layer Latex Inner and 3/4 inch Fittings, Lightweight Easy Storage Retractable Water Hose

4.4 *** 421 \$33⁹⁹

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Roll over image to zoom in



















Flexible Water Hose with Male and Female Fittings, No Leaking, Heavy Duty, for Household, Outdoors, Lawns, Patio (100 FT, Green, Plastic Fittings)

Darnassus PVC Garden Hose 1/2 Inch,

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Size: 100 FT



Colour Name: Green



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O Delivering to Etobicoke M9C -Update location

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VEVOR Greenhouse Film For Long-Lasting Uses

\$17199 prime



Back to results



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TEXALAN Greenhouse Plastic Film Clear Polyethylene Film 100% New Material 6 Mil 20 X 100 FT

Brand: TEXALAN

4.6 ★★★★★ **>** 55 ratings

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\$132.99

25X40FT \$165.99

Purchase options and add-ons

\$95.99

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\$29.15/mo (12 mo) at example APR of 30% (rates from 10-30% APR)

TEXALAN Brand Frame material Plastic

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Delivery

Collection

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Or fastest delivery Monday, September 2. Order within 13 hrs 39 mins

O Delivering to Etobicoke M9C -Update location

In Stock

V

Quantity: 1

Add to Cart

Buy Now

Secure transaction Payment Amazon

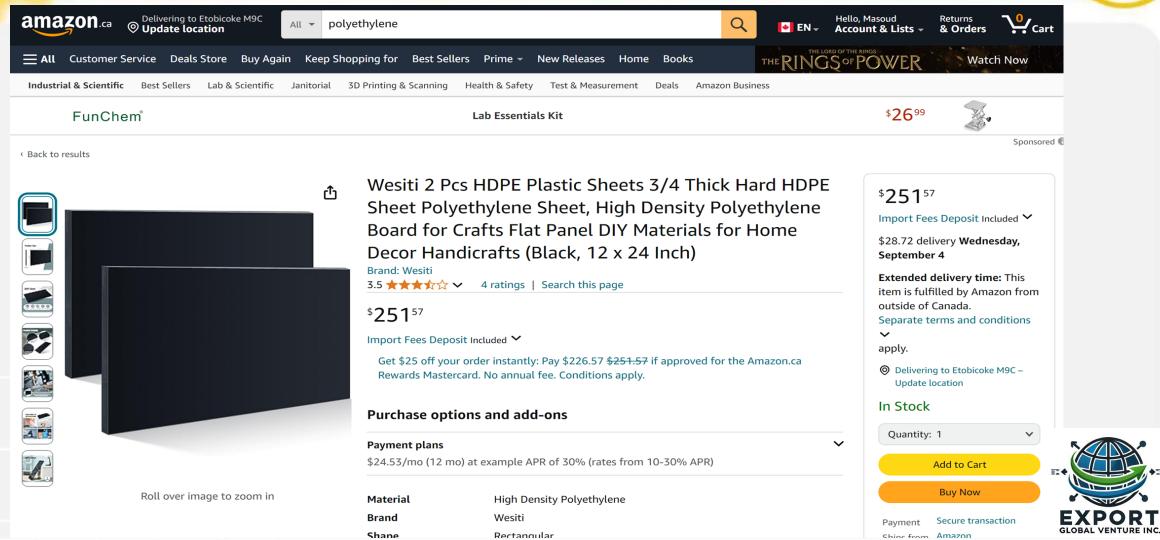
Ships from Texalan Sold by Eligible for Return Returns

Refund or Replacement within











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Colour Name:

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Polyester Material **Brand** New brothread 1black+1white Colour Item weight 9 Ounces

5000 Meters

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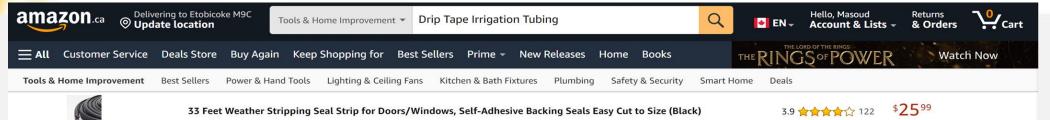


Item length





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